

## X Berkeley–Padova–Paris Workshop in Organizational Economics

### THURSDAY, MAY 29<sup>th</sup> 2025

- Session 1      Chair: Edoardo Grillo (University of Padova)
- 9:15 – 9:30      Welcome Address: Paola Valbonesi (University of Padova)
- 9:30 – 10:30     Dakshina Da Silva (University of Lancaster)  
                         “Highway Procurement during the Great Recession and Stimulus” joint with B. Rose  
                         Discussant: Alessandro Buccioli (University of Verona)
- 10:30 – 11:30    Malin Arve (NHH Norwegian School of Economics)  
                         “The green transition and competition in public procurement” joint with C. Desrieux  
                         Discussant: Stephane Saussier (IAE Paris)
- 11:30 – 12:00    Coffee Break
- 12:00 – 13:00    Juan Ortner (Boston University)  
                         “Scoring and Cartel Discipline in Procurement Auctions”  
                         Discussant: Pasha Andreyanov (University of Padova)
- 13:00 – 14:00    Lunch
- Session 2      Chair: Pablo Spiller (Berkeley Haas School of Business)
- 14:00 – 14:40    Andrea Tulli (University of Tübingen)  
                         “Public Procurement Efficiency and Growth”
- 14:40 – 15:20    Gegam Shagbazian (University of Padova)  
                         “Public Procurement, Import Substitution and Innovation: Evidence from Russia”
- 15:20 – 15:50    Coffee Break
- 15:50 – 16:50    Olga Chiappinelli (Universitat de Barcelona)  
                         “The greener, the better? Evidence from government contractors”  
                         Discussant: Carine Staropoli (Université Paris 1 and Paris School of Economics)
- 16:50 – 17:50    Miguel Espinosa (Bocconi University)  
                         “Managing Burnout: The Critical Role of Middle Managers in Worker Retention and  
                         Performance”, joint with Y. Chen, S. Liu, and J. Zhu  
                         Discussant: Edoardo Grillo (University of Padova)
- 20:00              Dinner

## FRIDAY, MAY 30<sup>th</sup> 2025

- Session 3      Chair: Andrea Gallice (University of Torino)
- 9:30 – 10:30   Rodrigo Carill (Universitat Pompeu Fabra)  
“Centralized Procurement: the Roles of Scale, Selection, and Variety”  
Discussant: Giancarlo Spagnolo (University of Rome – Tor Vergata)
- 10:30 – 11:10   Gayane Shakhmuradyan (University of Padova)  
“Corporate Innovation and Resilience in the Euro Area”
- 11:10 – 11:50   Isac Olave (NEOMA Business School)  
“Contract Shifting vs. Contract Splitting in Public Procurement”
- 11:50 – 12:15   Coffee Break
- 12:15 – 13:15   Giorgio Zanarone (HEC Lausanne)  
“What Does Governance do? Evidence from the Airline Industry”, joint with R. Gil, and  
S. Forbes  
Discussant: Riccardo Camboni (University of Padova)
- 13:15 – 14:15   Lunch

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