





## **BERKELEY-PADOVA-PARIS**

# 7TH ORGANIZATIONAL ECONOMICS WORKSHOP

16-18 June 2022 | University of Padova

### Keynote speaker | Steve Tadelis

# Professor of Economics Haas School of Business, University of California Berkeley

#### Friday, 17 June 2022 Session I: 9.00-11.00am

Rules, Discretion, and Corruption in Procurement: Evidence from Italian Government Contracting (by Francesco Decarolis, Raymond Fisman, Paolo Pinotti, Silvia Vannutelli)

Speaker: Francesco Decarolis (Bocconi University)

Discussant: Stephane Saussier (Sorbonne Business School - U. Paris 1 Sorbonne)

Impress to Sell: Lobbying in Procurement (by Roberto Burguet and József Sákovics)

Speaker: Roberto Burguet (University of Central Florida) Discussant: Edoardo Grillo (University of Padova)

#### Session II: 11.30am-1:30pm

The Demand for Executive Skills (by Raffaella Sadun, Stephen Hansen, Tejas Ramdas and Joe Fueller)

Speaker: Raffaella Sadun (Harvard Business School) Discussant: Alexia Delfino (Bocconi University)

The Management of Knowledge Work (by Wouter Dessein, Desmond (Ho-Fu) Lo, Ruo Shangguan, Hideo Owan)

Speaker: Wouter Dessein (Columbia University)
Discussant: Lorenzo Rocco (University of Padova)

#### Session III - Young Researchers: 3.00-5.00pm

Can White Elephants Kill? The Unintended Consequences of Infrastructure Development in Peru (by Antonella Bancalari)

Speaker: Antonella Bancalari (University of St. Andrew) Discussant: Luigi Moretti (University of Bergamo)

Buyers' Workload and R&D Procurement Outcomes: Evidence from the US Air Force Research Lab (by Leonardo Giuffrida and Emilio Raiteri)

Speaker: Leonardo Giuffrida (ZEW Mannheim)

Discussant: Marian Moszoro (IMF)

Decentralization, Local Capture and Centralized Control (by Riccardo Camboni, Philippe Gagnepain, David Martimort, and Paola Valbonesi)

Speaker: Riccardo Camboni (University of Padova)

Discussant: Matthew Grennan (Haas School of Business – University of California, Berkeley)

Platform Liability and Innovation (by Doh-Shin Jeon, Yassine Lefouili, and Leonardo Madio)

Speaker: Leonardo Madio (University of Padova) Discussant: Stefano Galavotti (University of Bari)

Keynote 5.30-6.30pm Steve Tadelis (Haas School of Business – University of California, Berkeley) "Governance and Trust in Online Marketplaces"

#### Saturday, 18 June 2022

#### Session IV: 9.00-11.00am

Organizational Spillovers: Evidence from Linked Training and Communications Data (by Miguel Espinosa and Christopher Stanton)

Speaker: Miguel Espinosa (Bocconi University)
Discussant: Pablo Spiller (Berkeley University)

Lobbying Physicians: Payments from Industry and Hospital Procurement of Medical Devices? (by Matthew Grennan, Ashley Swanson and Alon Bergman)

Speaker: Matthew Grennan (Haas School of Business - University of California, Berkeley)

Discussant: Alessandro Bucciol (University of Verona)

#### Session V: 11.30am-1:30pm

Women in Economics. The role of gendered references at entry in the profession (by A. Baltrunaite, A. Casarico and L. Rizzica)

Speaker: Audinga Baltrunaite (Bank of Italy)

Discussant: Francesco Principe (University of Padova)

Individuals and Organizations as Sources of State Effectiveness (by Micheal Best, Jonas Hjort and David Szakonyi)

Speaker: Michael Best (Columbia University)
Discussant: Adriano De Leverano (ZEW Mannheim)

