

Eshien CHONG

Economist

Autorité de la Concurrence (French Competition Authority)

11 rue de l'Échelle, 75001 Paris.

Email : eshien.chong@autoritedelaconcurrence.fr

Mobile : +33 (0)6 2807-5740

Homepage : <http://www.chaire-eppp.org/chong>

Born on January 10, 1979 in Kuala Lumpur, Malaysia

Citizenship : Malaysian



CURRENT POSITION

Economist, Autorité de la Concurrence (French Competition Authority).

Researcher associated with the *GREGOR* center, Sorbonne Graduate Business School.

Researcher associated with the Chair of Economics of Public-Private Partnerships, Sorbonne Graduate Business School.

RESEARCH INTERESTS

Public-Private Partnerships, economics of regulation, economics of contracts, industrial organization, applied econometrics, water services, public procurement.

EDUCATION

2006

Ph.D in Economics

Université Paris Sud 11

Dissertation defended on November 8, 2006

“Competitive solutions for managing local public services:

An economic analysis of water supply in France”

Supervisor : Prof. Stéphane Saussier

Jury : Prof. Thierry Pénard (U. Rennes I), Examiner

Prof. Howard A. Shelanski (U. of California, Berkeley), Examiner

Prof. Jean-Michel Glachant (U. Paris 11), President

Prof. Wilfried Sand-Zantman (U. Toulouse I), Examiner

Dissertation awarded with the highest distinctions.

2002

M.Sc. Industrial Economics, Microeconomics and Econometrics

Magistère d'Economie

Université of Paris I Panthéon-Sorbonne

PAST POSITIONS

2007- 2012	Assistant Professor Sorbonne Graduate Business School (IAE de Paris), Université Paris I Panthéon Sorbonne
2007- 2012	Assistant Professor in Economics Université Paris Sud 11
2006- 2007	Post-doctoral researcher Maison des Sciences Economiques, Université Paris I Panthéon-Sorbonne
2003- 2006	Teaching assistant Université Paris Sud 11
07/2001- 11/2001	Internship French Ministry of Economy, Finance and Industry (France) Service of Industrial Studies and Statistics (<i>Service d'Études et des Statistiques Industrielles</i>) - Statistical study of innovation in French firms based on data from the Community Innovation Survey (CIS)

PUBLICATIONS & RESEARCH ACTIVITIES

Publications in peer-reviewed journals

1. Claudine Desrieux, Eshien Chong and Stéphane Saussier, 2013, "Putting all one's eggs in one basket: Relational contracts and the provision of local public services", *Journal of Economic Behavior & Organization* 89: 167-189.
2. Eshien Chong, Carine Staropoli and Anne Yvrande-Billon, 2013, "Enchères ou négociations dans les marchés publics: Une analyse empirique", *Revue d'Économie Industrielle*, 141: 51-72.
(Title in English: "Auctions or negotiations in public procurement: An empirical analysis", published in the French Review of Industrial Economics.)
3. Eshien Chong, Aude Le Lannier and Carine Staropoli, 2013, "Les contrats de performance énergétiques à l'heure de bilan: L'éclairage de l'économie des contrats", *Economies et Sociétés*, series *Economie de l'Énergie* 12: 365-380.
(Title in English: "Taking stock of Energy Performance Contracts: A perspective of the economics of contracts")

4. Eshien Chong and Freddy Huet, 2010, “Partenariats public-privé et investissements de fin de contrat: Le cas de l’industrie de l’eau en France”, *Louvain Economic Review* 76(4): 413-448.
(Title in English: “Public-Private Partnerships and investments before contract renewal: the case of the French water industry.”)
5. Eshien Chong and Freddy Huet, 2009, “Yardstick competition, franchise bidding and firms’ incentives to collude”, *Review of Industrial Organization* 35(1-2): 149-169.
6. Eshien Chong and Claudine Desrieux, 2007, “Are property rights a relevant framework to study public services?”, *Network Industries Quarterly* 9(4): 13-15.
7. Eshien Chong, Freddy Huet and Stéphane Saussier, 2006, “Auctions, ex post competition and prices: the efficiency of Public Private Partnerships”, *Annals of Public and Cooperative Economics* 77(4): 517-549.
8. Eshien Chong, Freddy Huet, Stéphane Saussier and Faye Steiner, “Public Private Partnerships and prices: Evidence from water distribution in France”, *Review of Industrial Organization* 29(1-2): 149-169.
9. Eshien Chong and Freddy Huet, “Enchères, concurrence par comparaison et collusion”, *Revue Economique* 57(3): 582-592.
(Title in English: “Auctions, yardstick competition and collusion”, published in the French Economic Review.)

Chapter in edited volumes

10. Eshien Chong, Aude Le Lannier et Carine Staropoli, 2013, “La rénovation énergétique des bâtiments: Les collectivités territoriales au milieu du gué”, in *Collectivités Territoriales et Energie: Ambitions et Contradictions*, G. Marcou, F.-M. Poupeau et C. Staropoli (Eds): 155-168. Paris: Editions Le Moniteur.
(Title in English: “Energy renovation for buildings: Local public authorities at a crossroads.”)
11. Eshien Chong, Carine Staropoli et Anne Yvrande-Billon, (forthcoming), “Auctions versus negotiations in public procurement: Looking for new empirical evidence”, in *Manufacturing Markets*, E. Brousseau and J.-M. Glachant (Eds.).

Working papers

12. Eshien Chong, Michael Klien and Stéphane Saussier, 2013, “The quality of governance and the use of negotiated procedures: Some (un)-surprising evidence from the European Union.”

13. Eshien Chong, Michael Klien and John Moore, 2013, “Do politicians procure their way to Congress? An empirical analysis of public procurement and elections.”
14. Eshien Chong, Stéphane Saussier and Brian Silverman, 2013, “Water under the bridge: City size, bargaining power, prices and franchise renewals in the provision of water.” (in revision for the *Journal of Law, Economics & Organization*)
15. Eshien Chong, Carine Staropoli and Anne Yvrande-Billon, 2013, “Auctions versus negotiations in public procurement: The implications of political scrutiny.”
16. Eshien Chong, Aude Le Lannier and Carine Staropoli, 2012, “Achieving energy saving in the public sector through ‘Energy performance contracts.’ Is it the right tool?”

Editorial activities

Referee for the following journals:

- *Annals of Public and Cooperative Economics*
- *B.E. Journal of Economic Analysis & Policy*
- *Competition and Regulation in Network Industries*
- *Economic Theory*
- *International Journal of Industrial Organization*
- *International Tax and Public Finance*
- *Journal of Economic Behavior and Organization*
- *Journal of Institutional and Theoretical Economics*
- *Journal of Institutional Economics*
- *Journal of Purchasing and Supply Management*
- *Louvain Economic Research*
- *Review of Industrial Organization*
- *Review of Network Economics*
- *Revue d'Économie Industrielle*

Research grants and contracts

- “Local loop unbundling and the penetration of DSL in France”, project financed by the French Telecommunications Regulator (ARCEP), in collaboration with Joëlle Toledano, 2012-2013.
- “Energy performance contracting”, project financed by the French Council of Energy (*Conseil Français de l'Énergie*), in collaboration with Aude Le Lannier and Carine Staropoli, 2010-2012.
- Post-doc grant from *Île-de-France* regional government to work on the organization of local public services, 2006-2007.

COMMUNICATIONS (2013-2007)

Participation in conferences and research seminars

- 2014
 - *International Society for New Institutional Economics (ISNIE)* annual conference, Duke University (USA).
 - *12th Annual International Industrial Organization Conference*, Northwestern University (USA).
- 2013
 - Workshop on “*Sustainable Public Procurement: Research Trends and New Challenges*”, Higher School of Economics (Russia).
 - *International Society for New Institutional Economics (ISNIE)* conference, Florence (Italy).
 - *International conference “Contracts, Procurement, and Public-Private Arrangements”*, Chair EPPP (France).
 - *European Public Choice Society Conference*, ETH Zürich (Switzerland).
- 2012
 - *1st Annual Conference on the Regulation of Infrastructure Industries*, Florence School of Regulation, European University Institute (Italy).
 - *Haas Sloan Conference on the Law & Economics of Organization: New Challenges and Directions*, UC Berkeley (USA).
 - *Conference on the Economics of the PPPs*, IESE Barcelona (Spain).
- 2011
 - Conference on “*Public Procurement and Sustainable Growth*”, CEPR-ECARES-GRASP-University of Padova (Italy).
 - 15th *International Society for New Institutional Economics (ISNIE)* conference, Stanford University (USA).
 - *European Council for an Energy Efficient Economy (ECEEE) Summer Study*(France).
 - *International conference on “Contracts, Procurement, and Public-Private Arrangements”*, IAE de Paris (France).
- 2010
 - *The French Economic Association Annual Congress* (France).
 - 4th *International Public Procurement Conference*, (South Korea).
 - 14th *International Society for New Institutional Economics (ISNIE)* conference (UK).
 - *International conference on “Contracts, Procurement, and Public-Private Arrangements”*, IAE de Paris (France).
- 2009
 - *The French Economic Association Annual Congress* (France).
 - Workshop on “*Manufacturing Markets: Legal, Political and Economic Dynamics*”, European University Institute (Italy).
- 2008
 - 12th *International Society for New Institutional Economics (ISNIE)* conference, Rotman School of Management, U. of Toronto (Canada).
 - RefGov Workshop “*Manufacturing Market Institutions*”, Florence (Italy).
- 2007
 - *American Economic Association (AEA) Annual Conference*, New Orleans (USA).
 - *24ième Journées de la Microéconomie Appliquée*, Université de Fribourg (Switzerland).
 - 5th *International Industrial Organization Conference*, Industrial Organization Society, Savannah GA (USA).
 - Workshop on “*New Competitive Tools and Smart Regulators’ Policy*”, U. Paris Sud 11 (France).

- *Journées Doctorales de l'ADRES*, U. Paris 9 Dauphine (France).

Invited Workshops and seminars

- 2014 - “Strategic Management Society Extension Workshop”, Paris (France).
- 2013 - *Russian Summer School for Institutional Analysis* (RSSIA), Higher School of Economics (Russia).
 - SHEAU Seminar of the *Unité Gestion de l'Eau Acteurs, Usage* (G-EAU), AgroParisTech-Engref, Montpellier (France).
 - Smart governance and regulation of water and sanitation services in Europe, Florence School of Regulation, European University Institute (Italy).
- 2012 - Haas-Sloan Conference on the Law & Economics of Organization: New Challenges and Directions, UC Berkeley (USA).
 - Workshop “*Public Procurement: Current Research Trends*”, Higher School of Economics, Moscow (Russia).
- 2011 - Workshop “Water Governance: An evaluation of alternative architecture”, Institute for Water Policy, National University of Singapore (Singapore).
- 2010 - *1ères Rencontres Territoriales de l'Energie* (France).
 - CICA-IFI Conference on “Efficient Construction and Sustainable Development”, Washington DC (USA).
- 2009 - Relational Contracts Conference, NBER, Cambridge MA (USA).
 - 1st International Forum on the regulation of water services and sustainability (Italy).
- 2007 - Research seminar of the Nottingham Business School (Malaysian campus).

Participation in the organization of scientific events

- 2008-2011 Co-organizer of European School for New Institutional Economics (ESNIE) Post-Doc workshops
 - In collaboration with Freddy Huet and Claudine Desrieux
- 2008-2012 Co-organizer of ADIS research seminar, U. Paris Sud 11
 - In collaboration with Miren Lafourcade
- Since 2007 Organizing committee of the *European School for New Institutional Economics (ESNIE)*
 - Selection of candidates and animation of parallel sessions

TEACHING ACTIVITIES

Current courses

- 2012- Quantitative Analysis, graduate level
- Master of Management and MAE (MBA), Sorbonne Business School
- 2009- *Public Private Partnerships*, graduate level
- Master “Industries de Réseaux et Économie Numérique” (Network Industries)
- Joint degree by U. Paris Ouest La Défense, U. Paris Sud 11,
U. Pierre et Marie Curie, Ecole Polytechnique, Supelec et Télécom ParisTech

Past Courses

- 2007- Macroeconomics, 1st year undergraduate course
2008 - U. Paris Sud 11
- 2007- Microeconomics, 2nd year undergraduate course
2012 - U. Paris Sud 11
- 2008- Organizational Theory, 1st year graduate course
2012 - Master of “Economie Technologie Territoire” (ETT), U. Paris Sud 11
- 2008- Organization of Public Services, 2nd year graduate course (15 hours)
2012 - Master of “Innovation Valorisation de la Recherche” (IVR), U. Paris Sud 11
- 2009- Econometrics of Panel Data
- Doctoral training, U. Paris Sud 11
- 2007- Industrial Organization, 3rd year undergraduate course (18 hours, with Fabrice Rochelandet)
2009 - U. Paris Sud 11
- 2008- Quantitative methods applied to industrial organization, 1st year graduate course (36 hours)
2009 - Master “Economie Technologie Territoire” (ETT), U. Paris Sud 11
- Supplemented by 10 hours mini-course in initiation to Stata
- 2008- Public Private Partnerships and the Organization of Public Services, 2nd year graduate course (20 hours)
2011 - Master of “Economie Publique”, U. Paris 1 Panthéon-Sorbonne

Invited lectures in foreign universities

- 2013 Industrial Management Institute (Teheran, Iran)
- “International Business Environment”, programme DBA, IAE de Bordeaux
- “Economic Issues of Globalization”, Master in International Management, U. de Grenoble

- 2012 University Ain Shams (Cairo, Egypt)
 -MBA course in Macroeconomics and International Trade
- 2011- Normal University of Shanghai, China (上海师范大学)
 2013 - 3rd year undergraduate course in Statistics
- 2009 Instituto Católico de Industrias, Universidad Pontificia Comillas (Madrid, Spain)
 - Graduate level course on Public-Private Partnerships

PARTICIPATION IN PH.D. COMMITTEE

- 2011 Jean Beuve, “*Reputation, informal dealings and contractual dynamics: Four essays in contract economics*”, supervised by Prof. Stéphane Saussier. Member of the defense committee.

LANGUAGES & IT KNOWLEDGE

Languages

Chinese (Mandarin) : Mother tongue
 English, French, Malay : Fluent

Software

O.S. : Windows, Linux, Mac OS X
 Office : Latex , MS-Office
 Statistical software : SAS (usual procedures, IML, SQL, macros), Stata, SPSS, R